

RFP Questions and Clarifications Memorandum

To: Vendors Responding to RFP Number 3603 for the Mississippi Wireless Communication Commission (WCC)

From: David L. Litchlitter

Date: July 2, 2009

Subject: Responses to Questions Submitted and Clarifications to Specifications

Contact Name: Melinda Simmons

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RFP Number 3603 is hereby amended as follows:

1. Title page, INVITATION is modified as follows:

INVITATION: Sealed proposals, subject to the attached conditions, will be received at this office until Tuesday, July 14, 2009 @ 3:00 p.m. local time for the acquisition of the products/services described below for Mississippi Wireless Communication Commission, Project Number 37977.

2. Title page, third box is modified as follows:

<p>PROPOSAL, SUBMITTED IN RESPONSE TO RFP NO. 3603 DUE Tuesday, July 14, 2009 @ 3:00 p.m., ATTENTION: Melinda Simmons</p>
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3. Section VII Technical Specifications, Item 3 Project Schedule is amended as follows:

Task	Date
Open Proposals	3:00 p.m. Central Time on 7/14/2009
Evaluation of Proposals	7/15/2009 – 7/23/2009
ITS Board Presentation	7/30/2009

Contract Negotiation	7/27/2009 – 8/7/2009
Proposed Project Implementation Start-up	8/17/2009

The following questions were submitted to ITS and are being presented as they were submitted, except to remove any reference to a specific vendor. This information should assist you in formulating your response.

Question 1: Question 14 states that the ice bridge is part of the “equipment” installation (i.e., NOT a part of the tower), and therefore the Vendor will NOT price this is the “main” price. Conversely, section VII, Number 14.7 of the RFP provides that the Vendor will “furnish and install a waveguide bridge between each tower and equipment.” Please reconcile this. Should the vendor plan to install the ice/waveguide bridge as part of the tower?

Response: **Section VII: Technical Specifications, Item 14.7 does refer to the Vendor furnishing and installing the waveguide (or ice) bridge. This language was from the original Motorola RFP. This scope of work is part of the equipment installation in conjunction with the shelter installation and is not part of the "tower installation." Vendors should include the cost of furnishing and installing the waveguide bridge in the proposed pricing for development of the State’s compound area and not as part of the tower costs.**

Question 2: In reference to Questions 58 and 59, what I was trying to determine is whether the State could utilize the two cellular arrays before any of the 50% growth or 100% growth occurred, and so you wanted us to price the use of the space for the cellular arrays in the base price (i.e., initial loading and 50% growth). It sounds like that is the case, but if you could confirm, that would be helpful.

Response: **The 50% and 100% reserve should be priced in the base rate, but the cellular array rent should not be included in the State's base lease amount.**

Question 3: Also in reference to Question 59, the response states that the State does not intend to utilize the 50% or 100% growth for commercial tenants. But the issue is really in question in 58: What I was asking was “Can the State install, for example, [a cellular company] in the cellular array space?” If so, then how will that happen if the State is leasing the tower? Would the State get the lease payments from [the cellular company] (or could it do it for \$0)? Would any such commercial income be included in the cash flow for the purchase price option for the three years?

Response: **The intention is that the 25 foot cellular reserve in addition to the WCC's 100% be designed and constructed into the tower and foundation. If the State owns the tower, we may lease that space to a carrier at any point. If the site is a straight lease, the vendor could lease space to carriers and receive all**

income. On a lease-purchase the vendor could lease to a carrier and receive the income up to the WCC exercising the purchase option. At purchase, the vendor may include all cash flow from the tower times some multiplier.

RFP responses are due Tuesday, July 14, 2009, at 3:00 p.m. (Central Time).

If you have any questions concerning the information above or if we can be of further assistance, please contact Melinda Simmons at 601-359-9535 or via email at Melinda.Simmons@its.ms.gov.

cc: ITS Project File Number 37977